





simple and delicious

practicegreenhealth.org/coolfoodpledge

°coolfood pledge

Helps dining facilities – from hotels and restaurants to universities, schools, hospitals, and workplace cafeterias – cut their food-related greenhouse gas emissions by increasing and improving their plant-forward menu options.









WE MAKE IT EASY

Most comprehensive program addressing GHG emissions from food.

ALL THE DATA

Data-driven with results you can see.



TAILORED TO YOU

Individualized technical assistance



INCLUDED

Available at no cost for Practice Greenhealth partner hospitals (a \$5,000 annual value)



why? °coolfood pledge

JOIN THE MOVEMENT

Become a part of an international, cross-sector effort to reduce GHGs from food.

INCREASE SALES

Stay "on-trend" in your food service and meet demand for more plant-forward options.

80+ MEMBERS

INSTITUTIONS | ORGANIZATIONS | BUSINESSES





ACHIEVE CLIMATE GOALS

Meet internal net-zero goals and contribute to global targets.

CARS TAKEN OFF THE ROAD

if 2030 target is achieved





°coolfood pledge



Nearly half of Coolfood members are in health care





Health Care

Atlantic Health System

🕖 Endeavor Health.. Mount

Sinai



Hackensack Meridian *Health*



Hospital and Trauma Center

SAN FRANCISCO GENERAL

ZUCKERBERG

UW Medicine HARBORVIEW

Montefiore

Beth Israel Lahey Health

Seattle Children's HOSPITAL · RESEARCH · FOUNDATION

Mason Health lason General Hospital • Mason Clinic

> Advocate Health Care









We create chemistry



BANK OF AMERICA



Monde Nissin





RøbinFood

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THE PLEDGE IS AN INTERNATIONAL CROSS-SECTOR EFFORT

- World Resources Institute is the secretariat.
- Health Care Without Harm and Practice Greenhealth provide technical support to the health care sector.
- This critical work is supported by organizations all over the world.



P R A C T I C E Greenhealth







WORLD RESOURCES INSTITUTE







why? °coolfood pledge

Baseline food purchases

Plant-based foods

Other animalbased foods

Beef & lamb

2023 food purchases



Small changes = **BIG** results

per plate **GHG** reduction

16%

U.S. HOSPITALS

(Your diners will barely notice but the will)

2023 PROGRESS

31%

per plate **GHG** reduction

EARLY ADOPTERS

°coolfood pledge 2023 PROGRESS

16%

per plate **GHG** reduction

21%

per plate **GHG** reduction

U.S. HOSPITALS

GLOBAL HOSPITALS



31%

per plate **GHG** reduction

EARLY ADOPTERS



COOLFOOD IS SMART BUSINESS

Customers are demanding these meal options.

35%

Nearly a third of consumers say they are willing to pay higher prices for plantforward menu items



More than 40% of the general population is open to a plant-forward diet or eating pattern.



Over half of consumers are open to blending animal and plant-based proteins

"If this pilot were scaled across the VHA by replacing just two inpatient meals a week with plant-forward meals,
\$168,134 would be saved per year – or \$691,313 if the pilot included only minimally processed plant protein swaps."
Veterans Health Administration, 2023 pilot program

Signatories report saving money on food costs.

\$60,000 per year UC San Diego Health System

\$0.59 per meal NYC Health + Hospitals

Agenda

In this 30 minute presentation we'll discuss how food production contributes to climate change, how your hospital can employ low and no-cost solutions to reduce its Scope 3 emissions from food purchasing, and we'll conclude with success stories from the hospitals already seeing results.









Food-Climate Connection



Food & **Food-related emissions & health care** Climate

UN Climate Change Report: Food & land

An estimated 25-30% of greenhouse gas emissions come from agriculture, livestock, and the land and forest needed to raise them – and we're exploiting the resources of more than 70% of the world's land







of the world's and

Food & Climate

Mitigation efforts must address food and agriculture

Global mean surface air temperature responses to future food consumption GHG emissions for mitigation strategies and under a high-population projection.







Chart: Our World in Data

The majority of emissions come from raising livestock.

Food & Climate

Animal-based foods are more resource-intensive

Production of animal proteins uses 83% of available agricultural land but generates only 18% of the total calories consumed by humans – and only 37% of the protein.







Food & Climate

Plant-based foods are less resourceintensive

The Science Based Targets Initiative estimates we need to reduce emissions from food production by 67% by 2050 in order to avoid catastrophic climate change.





These are the most common emissions for health care, but there are other relevant categories in Scope 3. To review all 15 categories, see Practice Greenhealth's GHG Scope 3 Guidance.

Coolfood Solutions



Practice Greenhealth resources & support

READY TO GET STARTED?

Here's the pathway to success...

1

Make a commitment to decrease GHGs from food service

2

Increase the variety of dishes you serve to offer more plant-forward choices "The Coolfood Pledge seemed like a great way to both promote what we were already doing and provide additional support to further our work." – Kyle Tafuri, Hackensack Meridian Health director of sustainability.



Join the **°coolfood pledge**

How the coolfood pledge works

PLAN

Utilize your Coolfood report, our technical assistance & resources to develop a plan

PLEDGE

Commit to a science-based target for diet-related GHG emissions reduction



Promote your progress, innovative work, and successes

How the coolfood pledge works **PLEDGE: Collective target**

Solutions

The food and ag sector must reduce emissions by 67% by 2050. **Coolfood** puts us on a pathway to get halfway there.





How the coolfood pledge works PLEDGE: Your data



Sign Submit data See results

"The most important aspect of the pledge is that it offers resources and instills accountability to our sustainable goals. It provides targets to meet and resources in which to track hard numbers and results."

Michael Atanasio, Overlook's former director of food and nutrition.

	Cool Food Pledge Annua
-	File Edit View Insert Fo
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121	▪ fx
1	Name of organization
2	Location of organization (e.g., City
3	Region of organization (select from
4	12-month reporting period (e.g., .
5	
6	Foo
7	
8	Beef and buffalo meat
9	Lamb, sheep, and goat meat
10	Pork
11	Poultry (e.g., chicken, turkey)
12	Other miscellaneous animal prod
13	
14	Fish (finfish)
15	Crustaceans (e.g., shrimp, prawns
16	Mollusks (e.g., clams, oysters)
17	Other/unspecified fish and seafo
18	
19	Milk (cow's milk)
20	Yogurt
21	Cream
22	Other/unspecified liquid dairy
23	Chaosa
23 24	Cheese
	Butter



How the coolfood pledge works PLEDGE: GHG measurement and tracking



Beef & lamb

Solutions

Other animal-based foods



0% 5%

Total foodrelated GHG emissions 100% = 16,790 tons CO2e

54%

Plant proteins



How the coolfood pledge works PLEDGE: Total food purchases (2018-2023)



Solutions

Food type Ruminant me Eggs Poultry Pork Seafood Dairy Plant-based Grains Legumes/nut Alcohol, stim Vegetable oi Roots/tubers Fruits & veget Added sugar Total



	% change
eats	-28%
	-44%
	+28%
	+45%
	+83%
	+315%
milk subs.	+339%
	+455%
ts/seeds	+510%
nulants, spices	s -85%
ils	+263%
S	+502%
tables	+955%
rs	+2675%
	+108%

How the coolfood pledge works PLEDGE: Total food purchases (2018-2023)

Solutions





% change

-15.44% **Total food-related GHG** emissions -54.27% Emissions per 1,000 kcal

- **Other animal-based foods**
- **Other plant-based foods**

How the coolfood pledge works PLEDGE: Progress against absolute 25% target



Agricultural supply chain emissions

Solutions

Carbon opportunity costs

-25% reduction **14,158 t CO₂e***

*Equivalent to taking 3,000+ cars off the road





How the coolfood pledge works PLEDGE: Progress against 38% per-plate target



Solutions

20



Agricultural supply chain emissions

Carbon opportunity costs

-38% reduction

This hospital has not only achieved the Coolfood goal – but surpassed it by 16 points.





How the coolfood pledge works Solutions PLEDGE: Benchmarking against performance









How the coolfood pledge works PLAN: Opportunities for support

2

Coolfood workshop

Complete a diagnostic questionnaire to identify top strategies. Engage in a team workshop to develop a plan to implement the strategies.

Ad-hoc consultation

Practice Greenhealth is available to help you understand your report and set interim goals for Coolfood.



Visit our Plant-Forward Future webpages for Coolfood-specific and general resources to support your plantforward efforts.

How the coolfood pledge works PLAN: The Coolfood playbook

REPORT

Solutions

The food service playbook for promoting sustainable food choices

Daniele Pollicino, Stacy Blondin, and Sophie Attwood



The playbook draws on extensive research on behavioral change and recommends 90 techniques

18 of these have been shortlisted as the most proven & impactful

PLAN: No-regret strategies Categories for intervention

PRESENTATION

Language, images, design, or layout of food menus

PLACEMENT

Food displays or the physical dining environment

PRODUCT

Modify the food on offer to promote uptake

PEOPLE

Food service employees are agents of change

PROMOTION

Communication, marketing, social media, and advertising.

PRICE Use price to promote plant-rich dishes









PLAN: No-regret strategies Presentation & placement

PSR4: Add environmental footprint labels to menus

PSR14: Remove unappealing language (e.g. meat-free, vegan)

PSR15: Use indulgent language to describe plantrich dishes

PSR16: Selectively recommend dishes (e.g. chef's special).

PLC5: Integrate plant-based meat alternatives into display.

PLC6: Introduce dedicated plant-rich food section









PLAN: No-regret strategies Product

PRD1: Arrange dishes so the most appealing ingredients are visible

PRD2: Blend plant-based ingredients into ground meatbased dishes

PRD5: Improve the appearance of dishes (e.g color, garnish, balance)

PRD6: Improve the flavor and texture of plant-rich dishes

PRD7: Increase the ratio of plant-rich dishes to meatbased dishes available

PRD8: Increase the variety of plant-rich dishes on offer







PLAN: No-regret strategies People, promotion, & price

PPL8: Train food staff how to cook & prepare dishes

PRM3: Create social media & group forums for diners to share thoughts

PRM20: Publicize environmental benefits of plant-forward dishes

PRM23: Publicize the local benefits of plant-forward dishes

PRM26: Publicize the taste and flavor benefits of plant-rich dishes.

PRC7: Run cross-product promotions on dishes and sides, drinks, ect.









Practice Greenhealth resources & support

Solutions




Practice Greenhealth resources & support Solutions Plant-forward initiatives

PLANT-FORWARD FUTURE

A curated set of resources to support setting goals, planning menus, marketing plant-forward dishes, and tracking your progress.





Plant-forward recipe database

°coolfood pledge

Practice Greenhealth resources & support Plant-Forward Future

Plant-Forward Future is a positive, forward-thinking approach that emphasizes the variety, taste, and craveability of plant-forward dishes.





Stories & case studies

UC San Francisco Medical Center

"I don't sell plant-based, I sell delicious looking and tasting food that just happens to be plantbased."

- Dan Henroid, director of nutrition and food services

Plant-forward recipe database For hospital chefs by hospital chefs



Culinary Contest

Submitted by Chef Michael J. Millben at Mayo Clinic

SERVES 20

INGREDIENTS

1¹/₃ cup canola oil $\frac{1}{2}$ cup yellow onion, diced 4-5 cloves garlic, minced $1\frac{1}{2}$ tsp. cumin $\frac{1}{2}$ tsp. oregano 1 tsp. onion powder 1 tsp. garlic powder 2 ¹/₈ tsp. kosher salt, additional to taste 3 ¹/₈ tbsp. lime juice 3 cups low black beans 1¹/₂ cup corn, frozen ¹/₄ cup tomatoes, diced ²/₃ cup red onion, diced 1/4 cup cilantro, chopped 2-4 plantains Corn starch 3 jalapeños 3 tbsp. parsley, chopped ¹/₂ tsp. orange juice 1/8 tsp. coriander 2 lb. chayote squash

- incorporated.

THREE SISTERS BLUE ZONE TACOS

PREPARATION

1 In a large saucepan, sauté onions and garlic with 1 tbsp. oil. Stir in cumin, oregano, onion powder, garlic powder, and kosher salt to taste. Add drained black beans and 1 tbsp. lime juice. Cook for 10 minutes and blend to a refried bean texture.

2. In a bowl, combine corn, tomatoes, red onion, $\frac{1}{2}$ tsp. salt, 1 tbsp. lime juice, and 2 tbsp. cilantro. Cover and chill for 30 minutes.

Slice plantains into 8 pieces and boil until fork tender. Drain and let cool. Using a food processor, blend peeled plantains and ³/₄ tsp. salt until a dough ball forms. Dust corn starch on a clean surface and rolling pin. Roll dough into desired shape. Grease a large skillet with 11/3 tbsp. oil. Once hot, add 1-2 tortillas at a time and cook until browned on both sides.

4. Remove stems from jalapeños and grill until charred. Using a food processor, blend cleaned jalapeños and garlic cloves; pulse for 1 minute. Add parsley, remaining cilantro, 1/2 tsp. lime juice, orange juice, cumin, 1/8 tsp. salt, and coriander; pulse for 2 minutes. Run the food processor on low and pour in remaining oil until fully



Practice Greenhealth resources & support Plant-Powered 30



EAT ONE PLANT-FORWARD MEAL EACH DAY FOR 30 DAYS TO WIN

Our 30-day challenge inspires your employees to choose a plant-forward meal once per day (and hopefully more!). The challenge includes all the promotional materials you need to run this fun and engaging challenge for your employees.

> "Plant Powered 30 was an important step in raising customer awareness of the impact their meal selection has on the environment."

– Susan Langill, Brigham and Women's Hospital food & nutrition department general manager



Practice Greenhealth resources & support Selling the sizzle: Naming your plant-forward recipe

You are ready with delicious plant-forward dishes but will your customers buy them? This easy five-step guide will help your team create appeal for menu items by focusing on key taste, sensory, nostalgia, and geographic descriptors to increase consumers' desire for them.

Solutions



SELLING THE SIZZLE: NAMING AND MARKETING YOUR PLANT-FORWARD RECIPE

his easy five-step guide will help your team create appeal for menu items by focusing on key taste, sensory, nostalgia, and geographic descriptors to incre

dle bowl with peanut tofu: Fresh hand-pulled noodles, Thai tofu, and peanut

Black bean veggie burger: house burger recipe, onions, Pop's secret sauce, Idaho potato wedge:

Next, get creative! Choose from this list of food descriptions (or come up with your own) to increase your customers' intrigue and appetite

· Juicy, crunchy, crispy, creamy, warming, crunchy, smooth, and sticle

 Farm-to-fork. Atlantic seaweed. Chicago-style pizza Wild-foraged blueberries, local strawberries, hand-pulled noodle

"Grand Teton Organics breakfast taters" or "Hodo Sichuan Tofu" (Oakland-based brand known to Bay Area consumers)

th-watering options from savory, sweet or salty, there's an option for you to satisfy your cravings and leave you feeling satisfie These meals are amazinchy tasty, nutritious, and nacked with prote-



How the coolfood pledge works PROMOTE: Marketing materials



Solutions







PROMOTE

We provide everything you need to market your dishes & share your story.

- Marketing materials
 library and guidelines
 (POS posters, screen
 images & more)
- Social media guidance & templates
- Tips on storytelling and media outreach

How the coolfood pledge works PROMOTE: Storytelling & Press





We'll celebrate & amplify your stories

Some hospitals have received press coverage

Practice Greenhealth resources & support PROMOTE: Health Care Culinary Contest







Reimagining Hospital Food







Celebrate your chefs

- Increase sales
- Entice new customers
- Serve trending plant-forward food
- Gain celebrity



Elevate your hard work and creativity while spotlighting your hospital's plant-forward commitment to a national audience.

• Prizes, including recognition at CleanMed

The contest runs Oct. 1-Nov. 30 each year

Join our Very Important Chef list

Our exclusive VIC list dishs up news, updates & more throughout the contest and beyond.





Beth Israel Lahey Health



Strategy

Menu evaluation and upgrade using "Selling the sizzle" guide.

This 743-bed hospital in Boston, MA serves 2M meals per year.

Results

- Created tool to facilitate menu design by forecasting
 - food/emissions (includes
 - protein content)
- Worked with vendors to create Coolfood reports







Beth Israel Lahey Health Menu upgrade

Before

- Vegetarian Split Pea
 Soup
- Vegetarian Four Bean
 Crustless Pot Pie
- Vegan Ravioli
- Vegetarian Stuffed
 Peppers
- Vegetable Stir Fry with Nuggets

After

- Fried Tofu Soba Noodle Bowl
- Crispy Orange Tofu Stir fry
- Bowtie with Spinach
 Tomato & Mushrooms
- Mushroom Masala
 Samosas
- Bread Fried Eggplant with Marinara "Napoleon Style"



Beth Israel Lahey Health Total food purchases (2017-2023)

Success

Stories





	% change
ats	+6%
	-47%
	-28%
	-15%
	-14%
	+23%
nilk subs.	-82%
/seeds	-43%
	+92%
	+19%

Beth Israel Lahey Health Total food-related emissions (2017-2023)



Total food-related GHG emissions (carbon costs) tonnes CO₃e



% change

-13.40% **Total food-related GHG** emissions -11.43% Emissions per 1,000 kcal

- **Other animal-based foods**
- **Other plant-based foods**



Agricultural supply chain emissions

Carbon opportunity costs

Target

UC San Diego Health System



Strategy

Increased variety of plant-forward dishes & created beautiful displays

This 799-bed hospital in San Diego, CA serves 1.4M meals per year.

Results

- Achieved a 38% per plate GHG emissions reduction
- Saved about \$60,000 per year.
- Started with high-impact/low-risk actions and made incremental changes
- Featured in the <u>Coolfood playbook</u>.













UC San Diego Health System From the chefs

"If you want buy-in from the people preparing and serving the items you've created, they need to be a part of it and support it. Frontline staff represent everything you're trying to showcase."

– Jill Martin, senior director of food and nutrition services

UC San Diego Health System Total food purchases (2017-2023)



Food type

Ruminant me Poultry Dairy Seafood Pork Eggs Plant-based Grains Legumes/nu² Alcohol, stim Fruits & vege Added sugar Roots/tubers Vegetable oi Total



	% change
eats	-13%
	-11%
	+10%
	+26%
	+66%
	+75%
l milk subs.	+60%
	+137%
uts/seeds	+193%
nulants, spices	s +61%
etables.	+66%
rs.	+103%
S	+182%
ils.	+3041%
	+45%

UC San Diego Health System Total food-related emissions (2017-2023)

This hospital reduced their emissions by more than 12% over four years.





% change

-5.26% Total food-related GHG emissions -35.11% Emissions per 1,000 kcal

- **Other animal-based foods**
- **Other plant-based foods**

UC San Diego Health System Progress against 38% per-plate target



Agricultural supply chain emissions

Carbon opportunity costs

Over 6 years, with a baseline of 2017, UC San Diego reduced its emissions by 35% per plate.





2030

UW Health



Strategy

Reviews and edits recipes to decrease animal proteins while adding plant proteins. 3 hospitals in Madison, WI serve 2M meals per year.

Results

- 29% per plate GHG reduction and is only 9 points away from reaching the goal
- Introduces culturally relevant foods
- Participates in the Health Care **Culinary Contest and won in** 2021









UW Health Menu upgrade

Before

Our Sloppy Joe recipe was made with 100% ground beef.

New recipe: Same great taste but healthier for people & the planet.

After

Our dietetics graduate student modified and taste-tested a new recipe among staff, using 50% ground beef and 50% ground turkey. The modified recipe rated equal in taste to the all-beef recipe. The benefits of the new recipe, per serving, include decreased fat, trans fat, sodium, calories, cost – and GHGs.



SuccessUW HealthStories2021 Culinary Contest winners



Shekeba Samadzada and Dan Hess brought comfort to refugees and impressed the judges with their winning recipe, Afghan-style vegetable korma. From selling out before the end of the day to strategies for serving plantforward in the Midwest and how hospitals can be as 'home-like' as possible, the winning chefs won our appetites and our hearts.





Reimagining Hospital Food

UW Health Total food purchases (2015-2023)



Food type Ruminant mea Eggs Pork Poultry Dairy Seafood Plant-based m Legumes/nuts/ Grains Added sugars Fruits & vegeta Vegetable oils Roots/tubers Alcohol, stimul Total



	% change
ats	-26%
	-20%
	-20%
	-12%
	+171%
	+196%
nilk subs.	-91%
s/seeds	+139%
	+188%
)	-36%
ables	-8%
6	-3%
	+4%
lants, spices	+inf%
	+16%

UW Health Total food-related emissions (2015-2023)



Total food-related GHG emissions (carbon costs) tonnes CO₂e



% change

-2.58% **Total food-related GHG** emissions -29.26% Emissions per 1,000 kcal

- **Other animal-based foods**
- **Other plant-based foods**

SuccessUW HealthStoriesProgress against per-plate 38% target





Agricultural supply chain emissions

Carbon opportunity costs

UW Health has achieved a 29% per plate GHG reduction and is only 9 points away from reaching the goal.



Memorial Sloan Kettering Cancer Center



Strategy

Marketing taste & environmental benefits

This 498-bed hospital in New York, NY serves 2M meals per year.

Results

- 18% GHG reduction per plate Food & Nutrition, Employee Wellness, and Sustainability teams collaboration
- Salad bar and seasonal specials menu for robust plant-based options









Memorial Sloan Kettering Cancer Center Total food purchases (2018-2022)



Food type

Ruminant meat Animal-based f Eggs Poultry Seafood Dairy Pork Grains Legumes/nuts/s Plant-based mil Alcohol, stimula Vegetable oils Added sugars Fruits & vegetab Roots/tubers Total



	% change
ts	-10%
foods (misc.)	-100%
	-18%
	-14%
	-10%
	-10%
	+41%
	-2%
seeds	+14%
ilk subs.	+84%
ants, spices	-71%
	-34%
	-2%
bles	+12%
	+844%
	-4%

Total food-related GHG emissions (carbon costs)

Memorial Sloan Kettering Cancer Center Total food-related emissions (2018-2022)





% change

-27.72% **Total food-related GHG** emissions -17.92% Emissions per 1,000 kcal

- **Other animal-based foods**
- **Other plant-based foods**

Total food-related carbon costs kg CO₂e/1,000 kcal

Memorial Sloan Kettering Cancer Center Progress against per-plate 38% target



Agricultural supply chain emissions

Carbon opportunity costs



Memorial Sloan

Target







Coolfood pledge

Making climate action simple and delcious

practicegreenhealth.org/coolfoodpledge

info@practicegreenhealth.org